

ADFIAP
Asia-Pacific Institute of Development Finance

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2017 TRAINING CALENDAR	
1	<p>Financial & Economic Appraisal of Investment Projects</p> <p>Feb 6-10, 2017 ☆ Manila, Philippines</p>  <p>Designed to provide participants with enhanced knowledge and skills in the appraisal of development and investment projects, the different aspects of investment designs, and how the financial and economic aspects fit into the overall investment plan submitted by the project proponent for loan purposes. The course also provides different appraisal techniques for purely private-oriented investments and development projects. Relevant for participants from development banks and other financial institutions, including commercial banks.</p>
2	<p>Executive Management Responsibilities: POSDCORB (Planning, Organizing, Staffing, Directing, Coordinating, Reporting & Budgeting)</p> <p>February 13-17, 2017 ☆ Manila, Philippines</p>  <p>Aimed at enhancing the managerial skills of bank executives, the course dives deeper into the understanding of important management processes such as planning, organizing, staffing, doing tasks with subordinates, internal and external coordination, flow of communications, and managing through the organization's financial system. Relevant for participants from development banks and other financial institutions, including commercial banks.</p>
3	<p>Key Essentials for Bank Officers</p> <p>March 6-10, 2017 ☆ Manila, Philippines</p>  <p>Developed to tackle the growing sophistication of financial products and services and the dynamic needs of bank clients has transformed the role of the lending officer to that of a financial management consultant and a financial engineer. This role demands a holistic handle of the credit cycle from loan origination to loan repayment and requires not only "hard skills" such as proficiency in loan appraisal, but also "soft skills" that relate to the loan officer's capability to interact effectually with clients. Relevant for participants from development banks and other financial institutions, including commercial banks.</p>
4	<p>Familiarization Tour on National SME Development</p> <p>April 3-7, 2017 ☆ Kuala Lumpur, Malaysia</p>
5	<p>Risk-Based Credit Appraisal & Management</p> <p>May 8-12, 2017 ☆ Manila, Philippines</p>  <p>Designed for those involved in the various stages of credit analysis and management, with focus on the assessment of credit risks of loan proposals by providing a sound foundation for upgrading the credit skills and practical appraisal methods of loan officers used to traditional credit analysis techniques. The workshop equips participants with practical quantitative and qualitative techniques of assessing credit risks of small, medium and large projects. Relevant for participants from development banks and other financial institutions, including commercial banks.</p>
6	<p>Familiarization Tour on National SME Development</p> <p>May 22-26, 2017 ☆ Manila, Philippines</p>

7	<h2 data-bbox="284 86 711 132">SME Bankers Program</h2> <p data-bbox="284 138 781 174">Oct 16-20, 2017 ✦ Manila, Philippines</p>  <p data-bbox="570 180 1398 401">This program is under the <i>ADFIAP Career Credentialing Program</i> where participants will gain important concepts and skills in planning and managing investments in small and medium enterprises (SMEs). Relevant for officials from SME banks, development banks, nonbank development financing institutions, NGOs, and commercial banks who are directly and indirectly involved in SME programs. Successful participants will be awarded a Credential in SME Management.</p>
8	<h2 data-bbox="284 413 948 459">Program on Development Banking</h2> <p data-bbox="284 466 773 501">Nov 6-17, 2017 ✦ Manila, Philippines</p>  <p data-bbox="521 504 1398 789">This program is under the <i>ADFIAP Career Credentialing Program (ACCP)</i> which aims to enhance the capabilities and upgrade the managerial and technical skills of officers and managers of development banks, other financial institutions like commercial banks with development finance portfolio and NGOs dealing with development financing. The first module covers concepts of development banking principles and practices; the second presents the concepts and procedures for designing and appraisal of development and investment projects. Successful participants will be conferred the title of “<i>Certified Development Bank Practitioner (CDBP)</i>”.</p>
9	<h2 data-bbox="284 802 865 848">Executive Leadership Program</h2> <p data-bbox="284 854 829 890">Nov 20-Dec 1, 2017 ✦ Manila, Philippines</p>  <p data-bbox="548 892 1398 1150">This program is under the <i>ADFIAP Career Credentialing Program</i> and enhances the capabilities and upgrade the managerial and technical skills of senior management level officers of financial institutions with focus on development banking. It is designed to equip participants with the understanding of corporate banking management including corporate finance, marketing management, good governance, and people management. Successful participants will be conferred the title of “<i>Certified Development Bank Executive (CDBE)</i>”.</p>